

Andres Letter_12



Thanks for your trust

Ladies and Gentlemen,

Before we close a turbulent but successful year we would like to briefly update you on our company. But most of all we want to thank you – our customers and business partners – for your cooperation and trust in our services.

For 2013 we wish you great vigour and ideas for entrepreneurial success.

Merry Christmas

Dominic Andres, Executive Manager of Andres AG Precision Turned Parts



High-tech components for luxury watches

As planned, we have further expanded the production of precision turned parts for the luxury watch industry, enabling us to produce high-precision barrel arbors for the core of mechanical watches on several lathes.



Highlights
2012



Andres AG with its new exhibition stand at World Medtech Forum Lucerne



Trade fair visitors were invited to enter our competition: Dominic Andres congratulates Manfred Bütkofer (Stryker Osteonics SA) on winning an iPad.

World Medtech Forum Lucerne

A highlight of the year was our participation at the 1st World Medtech Forum Lucerne in September. Although our presence at the trade fair involved considerable organisation and expense for our company, it was extremely important: we gained recognition as a fine medical technology company and were able to establish valuable customer contacts. In addition we received many compliments for our newly designed trade fair stand.

From 17 to 19 September 2013 we will be participating as an exhibitor at the 2nd World Medtech Forum in Lucerne (www.medtech-forum.ch). You will be invited in good time to this event.
www.medtech-forum.ch

Our investments in 2012

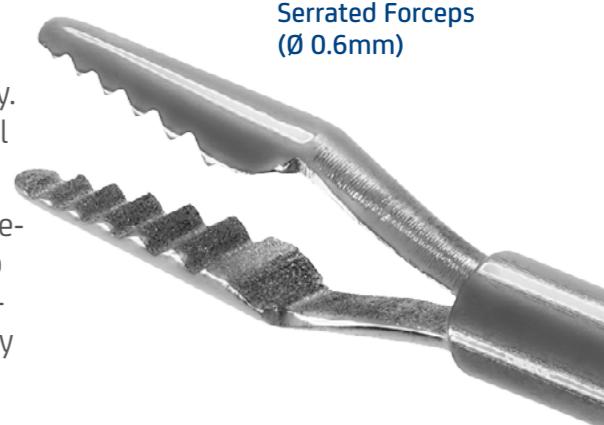
Once again we have expanded our machine shop to include two new CNC machines: with the fifth Tornos DECO 2000/13 and the third Tornos Delta 12/5. Together with the nine DECO 2000/10 and Maier ML20 F2, our machinery currently comprises 18 CNC and 40 conventional lathes.

In response to increasingly complex measuring tasks we have acquired a new programmable video measuring system.

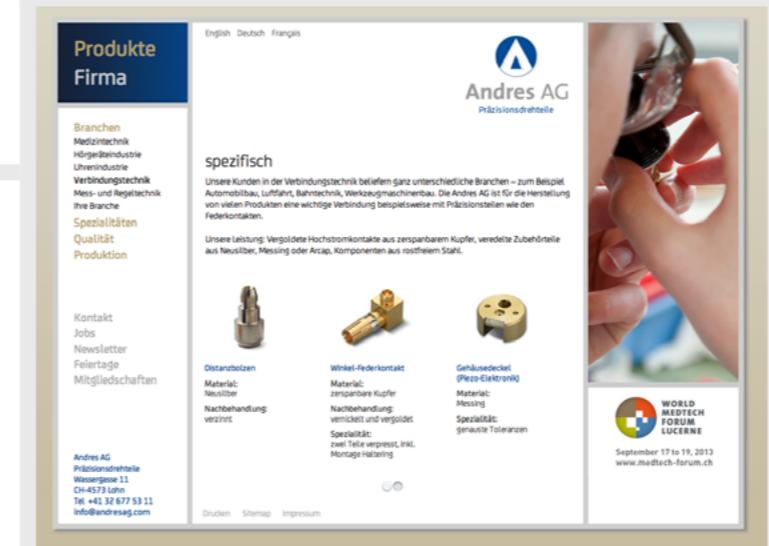
The last stage in our building refurbishment was the complete redesign of the secondary operations department. The rooms and equipment now reflect the state-of-the-art.

Entry into Ophthalmology

From 2013 we will be launching production of extremely filigree components for instruments to be used in ophthalmic surgery. We look forward to this challenge and our debut in ophthalmology. This marks a further step in expanding our competency in medical technology.



This entry into the production of components for ophthalmic surgery means that we will be increasing our machinery by at least two further CNC machines (Tornos evoDECO 10). With this next investment in machines we will be able to celebrate a minor anniversary in 2013: twenty CNC lathes in operation!



New corporate design

Professional communication is a critical factor for the success of a company. For this reason we decided to extensively redesign our Website and customer material. Our main objective was to facilitate easy location of information on products – subdivided into industries – and quick orientation regarding the precision parts that are of interest to you. Visit our website www.andresag.com and see for yourself. We look forward to your feedback.



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«Schweizer Chirurgen in Äthiopien»

Instead of Christmas cards and gifts, we will be continuing the tradition of donating to a charitable organisation. This year we are supporting the "Swiss Surgeons in Ethiopia" foundation with its "Biking for Ethiopia" campaign. My attention was drawn to this unusual way of collecting money by my longstanding friend and curling colleague Patrick Hürlimann, together with whom I won the first Curling Olympic medal for Switzerland in Nagano in 1998. Patrick was one of the participants in this bike adventure in Ethiopia in November. His account convinced me and I spontaneously decided to make this year's donation to the project. More information on "Swiss Surgeons in Ethiopia", an organisation founded by Head Surgeon Dr Jörg Peltzer from the Spital Delémont, can be found in the Internet:
www.chirurgen-in-aethiopien.ch or www.gostar.ch

Plant closure over the Christmas period We will be working until noon on Friday, 21 December. Then our plant will remain closed over the Christmas period until and including Friday, 4 January 2013. Our full services will again be available on Monday, 7 January 2013.